

The following courses in the School of Management are ones that have relevance to faith community leadership, are open to cross-registrants, and do not carry business prerequisites. See <https://som.yale.edu/elective-core-courses> for full descriptions. Fall and Spring courses are full semester courses. Half courses have the designation of “1” or “2” after Fall and Spring, signifying in which part of the semester – the first or last six weeks – courses take place. A 2-credit course at the SOM earns a YDS student 1.5 credits. A 4-credit course earns a YDS student 3 credits.

1. Brooks MGT 503: Everyday Leadership Spring (offered through Yale Law School)
2. Chevalier MGT 527: Nonprofit Strategy Fall
3. Brooks (Fall) Tate (Spring) MGT 531: Interpersonal Dynamics Fall, Spring
4. Dana MGT 532: Business Ethics Fall 2, Spring 2
5. Cooney MGT 536: Urban Poverty and Economic Development Fall
6. Biasi MGT 537: Inequality and Social Mobility Fall 2
7. Chance MGT 538: Mastering Influence & Persuasion Fall 1
8. Reich MGT 553: Strategic Communication Spring 2
9. Shin MGT 559: Marketing Strategy Fall 1
10. Chahine MGT 612: Social Entrepreneurship Lab Fall
11. Cooney MGT 621: Managing Social Enterprises Spring 1
12. Sonnenfeld MGT 623: Strategic Leadership Across Sectors Spring
13. Braverman MGT 629: Ethical Choices in Public Leadership Fall
14. Cooney et al MGT 632: Housing CT: Developing Healthy/Sustainable Neighborhoods Fall
15. Chahine MGT 637: Social Innovation Starter Fall
16. McFadden MGT 646: Start-up Founder Practicum Fall, Spring
17. Kovacs MGT 665: Principles of Entrepreneurship Spring 2
18. Wasserstein MGT 674: Leading Small and Medium Enterprises Spring 2
19. Rock MGT 675: Designing Brand Strategy Spring 1
20. Owens MGT 678: Managing Inequality in Organizations (draft title) Spring 2
21. Duguay MGT 801: Impact Measurement/Fin. Reporting in Social Sector Spring 1
22. Jensen MGT 823: Insurance and Finance for the Poor Fall 2
23. Cooney MGT 826: Inclusive Economic Development Lab: Special Topics Spring
24. Feinstein MGT 828: Creativity and Innovation Spring 2
25. Biggerstaff MGT 832: Leadership Lab Spring 1
26. Kraus MGT 833: Power & Politics Spring 2
27. Abaluck MGT 837: Policy Design Fall
28. Snyder MGT 840: Stakeholders, Management, and Capitalism Fall-2
29. Small MGT 864: Behavior Science and Social Good Spring 1
30. Sheldon MGT 865: Global Social Entrepreneurship Spring
31. Chevalier/MacLean MGT 867: Modern Philanthropy: Perspectives and Challenges Fall
32. Wasserstein MGT 874: Patterns in Entrepreneurship Spring 2
33. Fujikawa MGT 875: Service Management Spring 1
34. Cain (Fall) Cusimano (Spring) MGT 887: Negotiation Fall 2, Spring 1
35. Katic MGT 893: Nonmarket Strategy Spring 2